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Corporate Buyer Questionnaire
(Attachment to Blanket Confidentiality Agreement)

Types of businesses of interest: If specific, list here _____

___Mfg ___Distribution ___Service ___Retail ___Contracting ___Other

If Manufacturing, circle interest: Machining Job Shop related, Metal Fabrication, Metal Stamping, Machinery (Product), Wood related, Printing related, Packaging related, Plastics related, Chemical related, Structural Steel, HVAC – Air Flow related, SIC Code specific _____

Size businesses of interest, approx. annual gross sales \$_____ # of employees_____

Any minimum expectations? Min. Annual Sales \$_____ Min. Cash Flow _____

Will you consider looking at under-performing businesses and/or turnarounds? _____

Geographic preference, consider buying a business within _____ miles of _____

Anywhere in Carolina's ___ Anywhere in Southeast ___ Anywhere in Florida _____

What is the nature of your core business? _____

Other interests or holdings? _____

Your approx. Annual Sales \$_____ Yr founded _____ Private or Publicly owned?

Your Website _____ Corp. Email address _____

Why are you considering an acquisition? _____

Valuation Multiple Range of EBITDA (Discretionary Cash Flow) Expectations _____

Have you ever acquired another business? _____ If so, what kind and when? _____

Have you ever worked with any other brokers? _____ If so, who? _____

Have you ever worked with any other brokers in our office? ___ If so, who? _____

How did you come in contact with us? (newspaper, internet, yellow-pages, referral, etc.) _____

Other Comments: _____